

Alberta Lamb Producers Annual Report 2018/2019 *'Shepherding Together'*



Alberta
Lamb
Producers



Photo: Judy Finseth, Okotoks

Alberta Lamb Producers 2019 Annual General Meeting Business Meeting Agenda

Welcome and Introductions

Approval of the Agenda

Acceptance of 2018 AGM Meeting Minutes

Acclaimed Director Speeches

Financial statements for 2018-2019

ALP Operational Budget 2019-2020

Your Check-off at Work: Review

Guest Speaker: Marc Carere, NSN

Looking Forward

Plebiscite

Guest Speaker: Anne Brunet-Burgess, CCIA

Producer Q & A

Producer Table Discussions and Resolutions

Adjournment of ALP AGM

**Please complete your evaluation.
Thank you for attending and for your support of ALP!**





Agriculture Centre,
97 East Lake Ramp NE,
Airdrie, Alberta T4A 0C3

www.ablamb.ca

Tel 403 948 8533 Fax 403 912 1455

E-mail: info@ablamb.ca

2019 AGM Address

Welcome to the 2019 ALP AGM. It most certainly has been the year to test the tenacity of even the most passionate farmers. Very few producers across the province have had a civil year. Between drought and flood combined with early frost and snow in some areas, we as farmers have been challenged beyond belief.

High feed costs have created a situation where culling underperformers and sourcing alternative feeds to manage the escalating cost will be on everyone's mind. If you are struggling with how to manage the high feed costs this year, ALP has some wonderful resources available on our website and some great webinars on our YouTube channel 'Sheep Central Alberta'.

ALP has been working hard as part of the National Sheep Network to advocate for better business risk management plans that will work for producers. We have joined forces with the other members of the Canadian Federation of Agriculture to increase our lobby pressure to a point where we will be heard by the government. Years like this are the reason we must have a risk management plan that works for producers. No amount of planning can make it rain or in some cases stop raining. We need a plan that works for farmers in those years where things beyond our control affect our income.

Coming up next year, there is an opportunity that will allow producers to set the future course of their organization. After eight years of issuing check-off refunds as a result of a decision imposed on our industry, producers finally have the chance to decide for themselves if the service charge, or check-off, that supports ALP, should continue to be refundable or become non-refundable, as it was before the government decided to change it. While the percent of producers asking for check off back is small (about 1%) the amount of funds collected back has a big impact on ALP's budget almost (10%). The Government of Alberta amended the Marketing of Agricultural Products Act in 2017 to allow service charges to be non-refundable and at the time the Minister of Agriculture and Forestry said he would require a plebiscite of producers to take this action. This year we have been working with Marketing Council to plan a plebiscite for producers to have an opportunity to vote on this issue. We will be providing more information on the plebiscite throughout the upcoming year.

As many of you may have noticed the voice in the ALP office has changed. Over the past year, we have struggled to find an Executive Director that meets the needs of our organization. If you can imagine trying to find someone to come in and manage your farm with an ag degree but no actual experience in

**"Alberta lamb: leading in quality and innovation.
Growing a profitable industry together."**

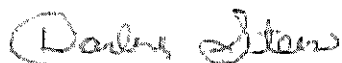
agriculture, that is the challenge we faced when looking for someone to manage the ALP office. It is a job that is multifaceted and while we need someone with management experience we would also like someone with ag experience and we want them to work for much less than they could make somewhere else. We did have a wide range of candidates apply and I believe we made a great choice with Ashley Scott, our new ED. I hope you will be patient as she learns our industry. She is proving to be a great office manager and is trying her best to get up to speed on the ag end of things as quickly as possible.

I would like to thank Lianne Read for her time serving on the ALP board. She and husband Laurie are selling their farm and moving to BC. I wish them both luck on their new adventure.

Erin Yaremko is also leaving the board. She has served ALP for six years and filled almost all of the executive positions at some point. I'm sure Erin's family will be happy that she will no longer be missing birthday's and livestock shows because of ALP meetings. It has been a pleasure to serve with Erin and I wish her luck as she moves on to new adventures.

I appreciate the input many of you have shared over the last year and encourage you to keep sharing. Bringing concerns and positive solutions forward is what makes our organization stronger.

Sincerely,

A handwritten signature in cursive script, appearing to read "Darlene Stein".

Darlene Stein, Chair

Alberta Lamb Producers Annual General Meeting November 3, 2018. Leduc, AB

The meeting was opened at 12:12 pm with 116 attendees.

1. Motion: To adopt agenda as presented.

Motion: Patric Lyster. Seconded: Suzanna Narkus. Carried.

2. Motion: To approve the 2017 meeting minutes (all zones) as presented.

Motion: Shay Sotlar. Seconded: Lori Lyster. Carried.

3. Alberta Lamb Producers Financial Statements

Shannon Troke with King and Company Chartered Accountants presented the ALP audited financial statements.

Note: The audited statements include all the funding money that has flowed through ALP during the year. The year-end bank balances include the restricted project funds received but not expended.

Motion: That the 2017/8 Financial Statements of Alberta Lamb Producers be approved as presented.

Motion: Bernadette Nikkel. Seconded: Kelsey Beasley. Carried.

Notes:

- The ALP audit was clean. The financial allocation and grants were explained. Net income and overall expenses were similar to the previous year.

King and Company audits other agricultural organizations under the Marketing of Agricultural Products Act, including Alberta Pork, Alberta Turkey, and Alberta Chicken. Marketing Council was informed of this change.

Motion: That the 2018/19 Financial Statements of the Alberta Lamb Producers be audited by King and Company Chartered Accountant.

Motion: Patric Lyster. Seconded: Marilyn Neville. Carried.

4. Alberta Lamb Producers budget 2018/19 was presented by Marilyn Neville.

This document excludes all project funding so is more representative of how ALP has used and proposes to use check off dollars.

5. Presentation of ALP Annual Report

Darlene Stein presented the ALP Annual Report.

Speeches were given by the five nominated candidates.

Guest presentations were made by:

- Annemarie Pederson (AFAC)
- Marc Carere (NSN)
- Bernadette Nikkel (ASBA)

6. General Discussion:

Refundable Check-off plebiscite:

- Most producers who spoke were in favour of holding a plebiscite that would allow producers to decide on the service charge structure. Points made in favour of a non-refundable check-off included that a non-refundable check-off would allow ALP greater financial security when planning activities.
- Brent McEwan, General Manager of Agricultural Products Marketing Council, further explained the plebiscite process to ensure producers understood the motion.

7. Discussions of focus groups:

- Generating more interest through marketing. **Votes:10**
- Subsidies on farm equipment and handling (Only province without subsidies). **Votes: 13**
- Update information on the cost of production: Flock snapshot values are very outdated. **Votes: 17**
- Branding Alberta to be the best. **Votes: 1**
- More YouTube videos e.g. handling systems to see what works. **Votes: 21**
- Keep the shearers list up-to-date and add more details. **Votes: 4**
- Promote Canadian Lamb and open interprovincial trade barriers. Need standard meat inspection to be able to sell provincially inspected meat across provinces. **Votes: 13**
- Promote greater use of the classified list and keep list of classified ads up-to-date. **Votes: 2**
- Predator control, compensation and resources. **Votes: 14**
- Working more with the U of Calgary: genetics research, pasture management. **Votes: 2**
- Promote opportunities offered by the sheep industry to younger generation. **Votes: 19**
- Mentorship for new producers e.g. compile a list of producers willing to help. **Votes: 21**
- More resources on what vaccines and other medications are available and as they become available. **Votes: 14**

8. Resolutions:

2018 Resolution:

Motion: ALP to apply to Marketing Council to start the process for holding a plebiscite regarding refundable check-off.

Motion: Patric Lyster . Seconded: John Wurz. Carried.

Three producers were opposed to the motion.


9. Director Elections:


- Mail-in ballots were distributed to eligible voters according to ALP Regulations.

- In-person voting was open at the AGM between 12 pm and 5 pm.
- Announcements were made during the meeting regarding the poll closing time and reminding producers to vote.
- Susan Johnstone, Senior Manager with Agricultural Products Marketing Council, acted as scrutineer as mail-in and in-person ballots were tallied.
- Election results were announced at the AGM: Karl Denwood, Ryan Greir, Darlene Stein and Marilyn Neville were elected as Directors-at-Large.

10. Motion to Adjourn: Patric Lyster. Seconded: Tom Walter.
Adjournment: 7:55 pm.

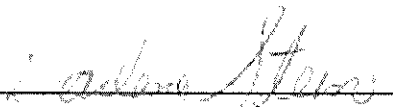
Approval of Minutes:

Signature:  Date: Jan 19, 2019
Karl Denwood, ALP Director

Signature:  Date: Jan 18, 2019.
Ryan Greir, ALP Director

Signature: _____ Date: _____
Elaine Neale, ALP Director

Signature:  Date: Jan 18, 2019
Marilyn Neville, ALP Director

Signature:  Date: Jan. 18, 2019
Darlene Stein, ALP Director

2018 AGM Producer Direction

Producers at the 2018 ALP AGM were encouraged to put forward ideas to give direction on future ALP activities. The ALP Board discussed potential ways to address each issue, and any current or past actions regarding the issue. The responses below are based on the board discussions.

1. Produce more YouTube videos and other resources

The ALP board agrees that informative videos and resources are useful tools for producers. With limited funding available, ALP needs to ensure the resources developed using producer check-off dollars provide value for the investment and are beneficial to the industry. A fall 2019 survey requested input from producers on the most relevant topics and training formats that ALP should focus on when developing new materials. The survey was made available through the regular ALP communications (N'ewesline, N'ewesletter, ALP website and social media).

There are many excellent resources available from other organizations. Whenever possible, ALP avoids developing new material on topics that have already been adequately addressed by existing resources from other reputable sources. Currently, resources deemed most useful to producers are made available through regular ALP communications. ALP will continue to explore new ways to inform producers about relevant resources from ALP and other trusted sources.

2. Develop a mentorship program for new producers

ALP has explored developing a mentorship program on various occasions in the past. A few common themes have emerged. In order to put an effective mentorship program in place ALP would need to have a system to appropriately match mentors and mentees. ALP would need to ensure the credentials of, or provide training to, potential mentors to ensure that the information being provided is accurate and consistent. ALP would also need to explore and consider where potential legal liabilities may lie if the advice provided leads to adverse outcomes for the new producer, their flock or operation. At the current time (as has been determined in the past) ALP does not have sufficient office staff to add a mentorship program to existing services.

Ensuring new producers have guidance and support during those all-important first years in the industry could encourage sustainable industry growth. Although not able to provide a full mentorship program at this time, ALP currently contacts new producers through an introductory letter and a phone call from a director to welcome them to the industry and to inform them of ALP's available resources. Many of the resources, which have been developed by industry experts, are geared towards helping those new to the industry. All producers are encouraged to contact the ALP office or directors if they have questions or concerns. ALP often acts as a hub to refer producer questions on to experts for their input and advice. As noted in point '1' above, ALP is continuing to work towards increasing the number and accessibility of resources available to producers.

3. Promote opportunities to the younger generation about the sheep industry

ALP communicates with Alberta's agricultural colleges and universities that offer livestock production courses, and identify what sheep-related courses and training opportunities are currently being offered through these institutions. There could be a potential for increasing the profile of the sheep industry to students.

ALP currently offers classroom use of the SheepBytes program to all agricultural colleges.

In 2018/19 ALP provided endorsement and funding towards an University of Alberta program called the Work Integrated Learning program. This initiative sets up reading week placements on livestock farms for students enrolled in the Animal Science course. In 2019/20, ALP will communicate with the program leaders and local producers to help ensure sheep operations are offered in the work experience.

For many years, ALP has provided support and funding to local and provincial 4-H sheep club initiatives and events. In recent years, 4-H Alberta has seen a significant increase in the number of sheep clubs and participants in those clubs.

4. Update cost of production information for Alberta's sheep industry

Alberta Agriculture and Forestry (AAF) staff have expressed an interest in working with ALP to conduct an updated cost of production study and/or make the Agri-Profits program available to sheep producers. A preliminary provincial funding proposal to undertake this initiative was unsuccessful in early 2019. Alberta's election and post-election review of provincial finances during the spring and summer 2019 has limited our ability to pursue this opportunity further.

5. Predator control, compensation and resources

Alberta's Wildlife Predator Compensation Program (<https://www.alberta.ca/wildlife-predator-compensation-program.aspx>) currently provides compensation to cattle, bison, sheep, swine and goat producers for losses of animals from wolves, grizzly bears, black bears, cougars and eagles. However, many sheep flocks suffer significant losses from other predators, such as coyotes and raven, which are classed as 'pests' in Alberta and not eligible for compensation.

ALP connected with commissions in other provinces and ABP regarding the current Predation compensation program to prepare for advocacy in this area. Difficulties were encountered by ALP this year in advocating for changes to the predator compensation program due to the provincial election and subsequent change in government. Government officials are not permitted to respond to inquiries during the election and are limited for a significant time after a change in government has occurred.

Moving forward, ALP will request meetings with the Ministers of Agriculture and Forestry (responsible for pest control efforts) and Environment and Parks (responsible for the predator compensation program). ALP will rely details of effective predator-related programs available to sheep producers in other provinces (notably Saskatchewan and Ontario) for the Ministers' consideration. Programs in other provinces provide compensation for losses due to predators, such as coyotes and ravens that are not currently covered under Alberta's predator compensation program. Compensation in other provincial programs is contingent on producers having existing and appropriate predator control measures in place.

ALP has also initiated collaborative efforts with other livestock commodity groups to bring this matter forward to government.

Producers are encouraged to access existing resources and programs, including a joint co-operative agreement between Alberta Agriculture and Forestry and participating rural municipalities called The Coyote Predation Management Program. This program is in place to inform and assist landholders in managing coyote predation of their livestock. Producers are encouraged contact their municipality to see what support they may have. ALP also published a management module called "Predation Management with a Focus on Coyotes" which is available for free on the ALP website ablamb.ca.

- Coyote Predation Control Manual and Study Guide:
[https://www1.agric.gov.ab.ca/general/progserv.nsf/all/pgmsrv403/\\$FILE/coyote_manual_december_2017_final.pdf](https://www1.agric.gov.ab.ca/general/progserv.nsf/all/pgmsrv403/$FILE/coyote_manual_december_2017_final.pdf)
- ALP's Predation Management with a Focus on Coyotes:
<https://ablamb.ca/images/documents/management-modules/Predation-Management.pdf>

6. Maintain a current list of vaccines and other medications available for sheep

ALP posts information and news releases issued by pharmaceutical companies regarding new vaccines and other medications through its regular communication channels.

In the past, ALP maintained a list of sheep-related medications in the Alberta Sheep and Goat Management Health Module, but the risk that outdated information would be distributed was deemed to be too great. As a more reliable and efficient alternative, ALP maintains an active link to the Compendium of Veterinary Products on the website (under Resources/Health Management/Sheep Medications). The Compendium lists all livestock medications approved for use in Canada.

All antibiotics, numerous vaccines and other animal health products are available only by prescription in the context of a valid veterinary-client-patient relationship, and sheep producers are encouraged to work with their veterinarian to develop a prevention-based flock health program.

7. Work towards securing more subsidies on farm equipment and handling systems

In recent years, the bulk of government project funding for agricultural industries (both to producers and industry organizations) has been made available through federal-provincial-territorial funding frameworks. The frameworks span five-year terms and each province develops specific objectives for the funding to address. In Alberta, the Growing Forward (2008-2013) and Growing Forward 2 (2013-18) programs facilitated producer purchases of on-farm equipment. In 2019, ALP consulted Alberta Agriculture and Forestry staff regarding current funding

opportunities for sheep producers available through the Canadian Agriculture Partnership (CAP) funding framework (2018-23). Although some programs are available to producers, there are currently no options for cost sharing on livestock handling equipment for producers. CAP programs vary by province, and livestock handling equipment purchases may be available to producers in several other provinces.

For a list of current CAP producer programs, please visit <https://cap.alberta.ca/CAP/> or call the Ag-Info Centre at 310-3276,

8. Promote Canadian Lamb and open interprovincial trade barriers.

Among other considerations, standard meat inspection across provinces would be needed to be able to sell provincially inspected meat across provincial boundaries.

This is a federal matter and falls outside of ALP's mandate. However, ALP is a member of the National Sheep Network (NSN), which holds membership in the Canadian Federation of Agriculture (CFA). The CFA does work on interprovincial trade issues. Lobbying for this issue through CFA is a more effective approach than as a provincial organization.

From the CFA website (<https://www.cfa-fca.ca/issues/reducing-barriers-to-internal-trade/>):

Quick Facts:

Interprovincial trade in agriculture and agri-food products was valued at \$40 billion in 2011.

Inconsistencies between jurisdictions creates unnecessary differences that act as barriers to trade, raising the operating costs and the cost to consumers.

Working Toward Solutions:

CFA presented in May 2016 to the Senate Standing Committee on Banking, Trade and Commerce on issues pertaining to barriers to internal trade.

During this presentation, CFA identified the two largest obstacles to interprovincial or domestic trade as differing provincial transportation regulations and inconsistencies between provincial and federal inspections require at meat processing facilities. CFA stresses that Canada should make the most of local and regional business prospects while it seeks to finalize international trade agreements, notably the Comprehensive Economic and Trade Agreement (CETA) and the Trans-Pacific Partnership (TPP) Agreement.

CFA has also passed several resolutions with regard to domestic trade in its policy manual, and will continue to make sure that farmers' viewpoints is represented in any forum on internal trade in Canada.

CFA Recommendations:

Federal and provincial governments should continue their work towards developing complementary transportation regulations, and providing resources the Agreement on Internal Trade Secretariat would help to move this process forward.

CFA encourages the government to harmonize inspection standards between provincial and federally regulated meat inspection facilities so that meat processed in either type of facility can travel and be sold at all outlets across Canada.

A renewed agreement on internal trade must respect established supply management systems and not affect current marketing structures.

9. Provide updated producer information, contact (e.g. shearer) lists and classified ads through regular ALP communications

It is ALP office policy to review contact lists annually, although the onus is on individuals on the list to inform ALP of any changes. As stated on the lists, producers are encouraged to contact the ALP office when outdated information is discovered. Shearers on the ALP list were contacted in 2019 and were asked for suggestions to improve this service, but none were provided. The updated shearers list was printed in the 2019 April N'ewesletter.

The classified ad list is reviewed with every quarterly N'ewesletter. ALP contacts everyone with ads that have specific, time sensitive information (e.g. specific numbers of animals for sale, dates). There are some long-standing

ads with general information that are monitored and checked annually. New ads are uploaded to the website list as they are received. Currently, a link to the website list is available on the home page and is included in the weekly N'ewesline emails.

10. Working more with the U of Calgary (genetics, pasture management, etc.)

The annual ALP budget includes provisions for ALP to support research into new and innovative advancements to benefit the sheep industry. These funds and the industry endorsement given by ALP for projects can be leveraged many times over to help ensure the project is adequately funded and will proceed.

ALP works with researchers from a variety of disciplines and institutions. Currently, ALP is working with Alberta Agriculture and Forestry and University of Alberta researchers by provide administrative support for a project titled, *Improved accuracy in diagnosing pregnancy and predicting litter size at early ewe gestation; Metabolomics analyses for Pen side kit development*. The objective of the project is to develop an accurate, easy-to-use pen-side test to determine the pregnancy status of ewes. In 2019, ALP also provided funding and industry support to the continued work by University of Calgary researchers into the prevalence and effects of internal sheep parasites in Western Canada. Details of more research projects ALP has supported are available on the website (<https://www.ablamb.ca/index.php/about-alp/research>)

ALP will continue to support and endorse research that benefits the sheep industry.

11. Branding Alberta Lamb to be the best

The Alberta Lamb logo was developed by ALP, and is displayed on stickers for meat packages, recipe cards, lamb nutritional information and other promotional items. These materials are available to producers for direct marketing and at events, such as the Calgary Stampede, to help promote Alberta produced lamb products. The materials are also available for free download on the www.albertalamb.ca website.

Although ALP does offer these materials and stands behind the quality of Alberta lamb, it is important to note that lamb from Alberta is also distributed across Canada and even overseas. The Alberta sheep industry therefore also benefits from promotion, branding and marketing efforts led by other organizations. As only 40% of the lamb consumed in Canada is produced here, there are clear opportunities to increase the market share of all domestically produced lamb.



ABP Update on Addressing Wildlife Issues with Livestock Owners Oct.4, 2019

Background

Although livestock producers, government, and society have a shared interest in conservation and preservation of healthy natural rangelands for the benefit of both wildlife and domestic livestock, wildlife populations on private lands continue to grow resulting in increased incidents of conflict between wildlife and livestock. A recent study by Morehouse et al. (2018) showed that predator depredation claims on livestock have been increasing, especially for wolves, grizzly bears, and cougars in Alberta over a 16 year timeframe with the vast majority of incidents by wolves (about 70%) (Morehouse et al. 2018) Increasing trends in livestock predation have created several issues that need to be addressed. The worst-case scenarios occur when humans are at risk of injury or their mental well-being is compromised, wildlife and livestock are killed unnecessarily, or rangeland and natural habitat is converted to cropland because of ranchers giving up on raising livestock due to losses and stress.

Current Activities

Alberta Beef Producers has been working closely with the Waterton Biosphere Reserve Association in developing an improved wildlife management program for predators, which includes improvements to Alberta's predator compensation program. We have met with Alberta Environment and Parks, including the Minister and Chief of Staff, on several occasions and have developed an informal "Industry-government wildlife working group" with the Fish and Wildlife Policy team to improve how we manage predators. As a result of these discussions we have developed a pilot project proposal that we will be trying to get implemented as soon as possible in the SW and NW regions of the province. In addition to our proposed pilot project, we also funded a workshop facilitated by the Miistakis Institute in late June 2019 with ABP, Waterton Biosphere, Alberta Conservation Association, Alberta Environment and Parks, Alberta Agriculture, Alberta Professional Outfitters Association, and Fish and Wildlife Officers. Essentially all groups recognized and agreed upon many of the gaps that need to be addressed for an improved predator management program.

Lastly, Alberta Beef Producers has started to engage additional groups including the Peace Country Beef and Forage Association (as a champion for the project in the NW), Alberta Lamb Producers (to bring sheep producers into the project), and will be opening discussions with Alberta Conservation Association about improvements to predator compensation.

Proposed Pilot Project

There are several drivers that emphasize the need for this pilot project and improvements to how predators are managed on the landscape. These include increasing predation incidents, suboptimal relationships and understanding between wildlife officials and landowners, potential for increased wildlife infractions, lack of awareness of practices that landowners can use to reduce conflict, inadequate compensation of true depredation loss, anxiety and stress for landowners due to loss of



animals, fear for human safety, economic losses to livestock producers, and of course, the value that society places on ensuring healthy wildlife populations in Alberta, including who should pay for losses due to wildlife and how much.

Building upon much of the work done by the Carnivore Working Group of the Waterton Biosphere Reserve Association on best management practices and tools to reduce conflict from occurring, the primary components of the project are:

1. To expand and evaluate best landowner management practices (BMP) and lessons learned developed by the Carnivore Working Group in SW Alberta, in a different region of the province, particularly in the NW in the Grande Prairie-Peace region. To reduce or prevent predator-livestock conflict, this activity will include:
 - a. Reducing predator attractants (grain bins, deadstock, etc) at the farm
 - b. Using other deterrents such as electric fencing, presence of people, guard animals, etc
 - c. Tracking implementation of BMPs and impacts on number of predator conflicts
 - d. Monitor costs of BMP implementation
2. Create a livestock predation verification course/workshop to certify landowners and other government staff as verifiers.
 - a. Increase the number of verifiers for timely assessment of suspected kills
 - b. Build relationships and understanding between Fish & Wildlife Officers and livestock owners to reduce tension between these two groups
3. To implement and test the proposed improvements to the Predator Compensation Program developed by the Waterton Biosphere Reserve's Carnivore Working Group. This will include:
 - a. Tracking cost and trends of predator depredation claims
 - b. Develop compensation rules with respect to producer responsibility and due diligence (did they implement any BMPs)
 - c. Monitor wildlife populations and responses to project efforts
 - d. Monitor producer morale and well-being

We hope that this project will result in:

1. Incidents of livestock predation related to attractants are reduced in the pilot project regions
2. Increased number of landowners participating in carnivore conflict mitigation efforts
3. Wildlife populations are healthy and maintained
4. Improved well-being (both mental and economic) for livestock owners
5. Relationships between Fish & Wildlife Officers and Landowners are improved
6. Suspected kills are verified in a timely manner
7. Other stakeholders (government, public, ENGOs, ACA etc.) support the program
8. An improved, practical, and scalable predator conflict prevention program and predator compensation program is developed.



Summary of the Waterton Biosphere Carnivore Working Group Recommendations for Improvement of the Alberta Predator Compensation Program

- Compensate at a rate of 2.5x on confirmed kills
- Compensate probable kills at 100%, rather than 50%
- Eliminate the current requirement of a second kill by the same predator species within 10 km and 90 days, in order to pay on a probable
- Compensate at 1.5x when the producer can verify that the animal in question was a purebred
- Compensate for livestock guard animals killed by predators
- Compensate for bulls at 1.75x canfax cull price
- Compensate for breeding cows and heifers using the following formula:
 - $1.75 \times 1400 \text{ lb.} \times \text{D1/D2 price}$
- For feeder yearlings, give producers the option of receiving value at time of death or Canfax fall average at 950 lb. (similar to option on calves)
- Certify producers and other government staff in the verification of predator kills

These recommendations are meant to build upon elements of the current program which are already in place and are working well. The entire report can be found on-line at www.watertonbiosphere.com under the resources section. The report is entitled “*Report 2: Proposed Amendments to Alberta Wildlife Predator Compensation Program*”.

In addition to the above, Alberta Beef Producers has recommended re-introducing coyotes and other bird species (ravens) as eligible predators.

ALP Year in Review: 2018-2019

Alberta Lamb Producers mission:

“Empowering the sheep industry through education, innovation and advocacy.”

ALP wishes to thank producers for your continued support and understanding that the check-off you pay is your investment in your industry. Your funds provide for the organization's operational expenses, communications and advocacy efforts. In addition, it enables the organization to obtain funding and manage industry development projects. From providing management resources to promoting the lamb you produce, ALP gives you a beneficial return on your investment.

2018/19 was a rebuilding year for ALP. Staffing and board changes caused an interruption in the completion of specific goals outside of the core services. As well, the provincial election and subsequent government financial review caused several months of delays in ALP's ability to consult with government officials, capitalize on submitted grant applications and investigate future project funding. Despite these challenges, ALP delivered on key services and built on an existing foundation to pose the organization for progress as the 2019/20 year begins. A return to long-term staffing and regular communications will help propel key initiatives forward in the coming year.

Board Governance and Strategic Planning

Two important accomplishments during 2018/19 were an organizational review and governance training session in January, and the development of a new strategic plan in March.

Proper governance is vital for effectively and efficiently moving an organization's mission and initiatives forward. Directors were unanimous in their review of the January governance session as increasing their knowledge of board function and for improving board communications.

Goals of the 2016-2019 ALP Strategic Plan had been accomplished by 2018. The March 2019 strategic planning session resulted in a new plan that will guide ALP's activities for the future three years, helping to ensure the organization remains focused on working towards goals that will benefit the industry.

Annual General Meeting (AGM):

The 2018 AGM marked ALP's first centralized fall meeting. The ALP Board initiated the change from multiple fall zone meetings to help reduce costs and improve efficiency. Producers voted for the change at the 2016 Zone Meetings. The 2018 AGM offered the ALP business and financial review, an impressive line-up of speakers and a tradeshow. The 2019 AGM is held in conjunction with the Alberta Sheep Breeders Association Sheep Symposium, creating greater efficiencies and strengthening ties between the organizations. Producers are reminded that the move from zones does not limit their ability to communicate with directors. Members of the board and staff are always available on the phone or email to discuss any concerns that producers have at any time of the year.

Visit <https://ablamb.ca/index.php/about-alp/contact> for ALP contact information.

Plebiscite:

A resolution was passed at the 2018 AGM for the ALP board to move forward with a request to hold a plebiscite that would allow producers a say determining the service charge model for their provincial organization. Moving ALP's service charge from refundable to non-refundable would provide greater stability and planning capacity for the organization, and would ensure all producers benefiting from the organization are contributing. A request was made from the ALP board to the Agricultural Products Marketing Council to

proceed, and was subsequently approved by the Government of Alberta in June 2019. ALP is currently providing input to Marketing Council regarding the development of the regulation dictating how the plebiscite will be implemented. The projected timeline is for the plebiscite to be held in 2020.

Advocacy

ALP enables the sheep industry and its producers to have a voice, to be at the table when decisions are being made and to encourage the development and success of the industry. Recent advocacy efforts include:

- Review of Farm and Ranch Employment Standards
- Bighorn Sheep Management Plan
- Investigation of predation programs: ALP connected with commissions in other provinces and ABP regarding the current Predation compensation program to prepare for advocacy in this area.
- External committees, e.g. Alberta Farm Animal Care
- National Sheep Network: Communication and collaboration with government and industry stakeholders regarding national issues: e.g. Business Risk Management Programs, national animal health/biosecurity program. The NSN website was published in 2019: www.nationsheepnetwork.com

Research

Research and development provide on-going improvements to sheep production, and collaboration between industry and researchers facilitates these advances. ALP has an important role in setting research priorities and directing research funds. Industry endorsement helps researchers secure funding by validating the significance of their projects to the sheep industry. Industry financial contributions can be further leveraged to ensure projects are adequately funded. Research into sheep production in Alberta happens, in part, because of the support and endorsement of producers through ALP. Below are some recent projects:

- Approved accuracy in diagnosing pregnancy and predicting litter size at early ewe gestation: Metabolomics analyses for pen-side kit development: Dr. Susan Markus.
- Incidence and Characterization of Feedlot Lambs and Ewe Flock Lameness in Alberta: Dr. Karen Schwartzkopt-Genswein and Dr. Wiolene Nordi.
- Investigating and mitigating the emergence of *Haemonchus contortus* as a major pathogen of Western Canadian sheep: Dr. Michel Levy and Dr. John Gilleard.

Resources

ALP continues to provide resources to producers both as downloads from the website and as printed copies, including factsheets and production modules developed in Alberta for Alberta flocks. All production modules may be downloaded for free and printed copies are sold at cost. Once again in the spring of 2019, ALP offered free lamb kits to producers. The kits highlight the importance of neonate interventions and post-mortems. We still have a few kits left – contact the office for yours.

SheepBytes

As it has since the program was launched in 2012, ALP remains the administrator for the SheepBytes Ration Balancing Program. Visit www.sheepbytes.ca to learn more about the program and how it can help you improve the nutritional management of your flock.

Communications

Ensuring producers have the information they need to make informed decisions and promoting lamb to consumers, are important roles for ALP. Communications are provided through:

Websites: www.ablamb.ca provides free access to production resources, industry links, events and contacts, free classified ads for producers.

www.albertalamb.ca is specially designed for consumers, to connect the public with local Alberta lamb suppliers, as well as, nutritional information and recipes.

N'ewesletter: Quarterly publication. ALP works with industry experts to bring you relevant articles about sheep supply/marketing, animal health and welfare issues, and industry updates. Hard copies are mailed to producers who have purchased CSIP ear tags within the past three years and an e-version is available for free on ablamb.ca. Alberta producers are eligible to submit free classified ads.

N'ewesline: Free email service that delivers timely information to your inbox. In 2019, N'ewesline changed to a weekly format.

Marketline: Free weekly email service, which list market prices from Alberta and Ontario.

YouTube/sheepcentralalberta: A wide variety of industry videos and webinars are available at www.youtube.com/user/SheepCentralAlberta/

Webinars: Cost effective method of providing producers with expert advice on a variety of topics. Recordings from past webinars are posted to YouTube.

Facebook: Follow ALP's Facebook account for industry information
www.facebook.com/AlbertaLambProducers/

Requests for information: ALP fields many requests for information

Workshops

On April 17th, ALP hosted a producer workshop with Steve Kenyon. Steve is a custom grazer and educator, farming in a sustainable and economical way and helping others to make the most of their pastureland. The workshop included discussions on soil health, insects, grazing, fencing, watering systems and economics.

Industry promotion and support

ALP continues to support industry events that promote the sheep industry, such as the Calgary Stampede. ALP is also a proud supporter of local sheep clubs and 4-H groups, providing donations, supplies, and attendance of events.

Display materials and producer resources are available for any event – make your request to the office or an ALP director. This last year we provided over 1500 recipe cards and other materials including cut charts and other promotional items.

Questions and input regarding ALP's activities are invited – please call your director or the office for a chat!

ALBERTA LAMB PRODUCERS

Financial Statements

Year Ended August 31, 2019

ALBERTA LAMB PRODUCERS

Index to Financial Statements

Year Ended August 31, 2019

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INDEPENDENT AUDITOR'S REPORT

To the Members of Alberta Lamb Producers

Opinion

We have audited the financial statements of Alberta Lamb Producers (the Organization), which comprise the statement of financial position as at August 31, 2019, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at August 31, 2019, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with those requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

(continues)

Independent Auditor's Report to the Members of Alberta Lamb Producers (continued)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

King + Company

Edmonton, AB
October 9, 2019

CHARTERED ACCOUNTANTS

ALBERTA LAMB PRODUCERS**Statement of Financial Position****As at August 31, 2019**

	2019	2018
ASSETS		
CURRENT		
Cash (Note 2)	\$ 194,570	\$ 261,508
Short-term investments (Note 3)	104,319	102,681
Accounts receivable	16,595	26,547
	315,484	390,736
EQUIPMENT AND LEASEHOLD IMPROVEMENTS (Note 4)	-	252
	\$ 315,484	\$ 390,988
LIABILITIES		
CURRENT		
Accounts payable and accrued liabilities (Note 5)	\$ 14,866	\$ 10,668
Deferred revenue	-	3,750
Deferred contributions (Note 6)	58,687	143,703
	73,553	158,121
NET ASSETS		
Invested in equipment and leasehold improvements	-	252
Internally restricted (Note 7)	53,400	52,219
Unrestricted	188,531	180,396
	241,931	232,867
	\$ 315,484	\$ 390,988

ON BEHALF OF THE BOARD_____
*Director*_____
*Director***KING & COMPANY**
CHARTERED ACCOUNTANTS

ALBERTA LAMB PRODUCERS

Statement of Operations

Year Ended August 31, 2019

	2019	2018
REVENUES		
<u>Checkoff</u>		
Sheep	\$ 187,333	\$ 192,737
Wool	6,489	4,773
	<u>193,822</u>	<u>197,510</u>
<u>Other</u>		
Advertising	14,230	10,378
Expense recoveries	9,645	3,043
SheepBytes	9,297	8,921
Interest	1,822	724
	<u>34,994</u>	<u>23,066</u>
Grants	116,412	88,389
	<u>345,228</u>	<u>308,965</u>
EXPENSES		
<u>Advocacy</u>		
Regional development	11,741	12,406
Research	4,000	-
Industry liaison	4,856	11,025
	<u>20,597</u>	<u>23,431</u>
<u>Extension</u>		
Newsletter	26,064	28,887
SheepBytes	5,934	3,758
AFAC	2,003	3,293
Advertising and promotion	90	-
	<u>34,091</u>	<u>35,938</u>
<u>Operating</u>		
Salaries and benefits	70,426	88,954
Directors	24,089	22,544
Annual General Meeting	12,189	3,523
Administration and communications	11,305	6,927
Audit and legal	8,909	8,702
Governance training	5,670	-
Website	5,665	2,019
Strategic planning	5,040	-
Insurance	2,465	2,342
Bad debts	1,986	-
Amortization of equipment and leasehold improvements	252	575
	<u>147,996</u>	<u>135,586</u>
Grants	116,412	88,535
Checkoff refunds	17,068	16,740
	<u>336,164</u>	<u>300,230</u>
EXCESS OF REVENUES OVER EXPENSES	<u>\$ 9,064</u>	<u>\$ 8,735</u>

ALBERTA LAMB PRODUCERS
Statement of Changes in Net Assets
Year Ended August 31, 2019

	Invested in Equipment and Leasehold Improvements	Internally Restricted (Note 7)	Unrestricted	2019	2018
NET ASSETS - BEGINNING OF YEAR	\$ 252	\$ 52,219	\$ 180,396	\$ 232,867	\$ 224,132
Excess (deficiency) of revenues over expenses	(252)	1,181	8,135	9,064	8,735
NET ASSETS - END OF YEAR	\$ -	\$ 53,400	\$ 188,531	\$ 241,931	\$ 232,867

ALBERTA LAMB PRODUCERS**Statement of Cash Flows****Year Ended August 31, 2019**

	2019	2018
OPERATING ACTIVITIES		
Excess of revenues over expenses	\$ 9,064	\$ 8,735
Item not affecting cash:		
Amortization of equipment and leasehold improvements	252	575
	<u>9,316</u>	<u>9,310</u>
Changes in non-cash working capital:		
Accounts receivable	9,952	(9,494)
Accounts payable and accrued liabilities	4,198	(8,122)
Deferred revenue	(3,750)	3,750
Deferred contributions	(85,016)	(71,739)
	<u>(74,616)</u>	<u>(85,605)</u>
Cash flow used by operating activities	<u>(65,300)</u>	<u>(76,295)</u>
INVESTING ACTIVITY		
Purchase of short-term investments, net	<u>(1,638)</u>	<u>(450)</u>
DECREASE IN CASH	(66,938)	(76,745)
CASH - BEGINNING OF YEAR	261,508	338,253
CASH - END OF YEAR	\$ 194,570	\$ 261,508

ALBERTA LAMB PRODUCERS

Notes to Financial Statements

Year Ended August 31, 2019

NATURE OF OPERATIONS

Alberta Lamb Producers (the "Organization") is a producer supported organization that operates under regulation of the Marketing of Agricultural Products Act of the Province of Alberta. Its mandate is the promotion and enhancement of the sheep and wool industry in Alberta.

1. SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations.

Revenue Recognition

The Organization follows the deferral method of accounting for contributions.

Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Restricted investment income is recognized as revenue in the year in which the related expenses are incurred. Unrestricted investment income is recognized as revenue when earned.

Checkoff fees are recognized as revenue when received or receivable. Checkoff fees are set at \$1.50 for each tag issued, less an administration fee of 3%.

Financial Instruments

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issue of financial instruments are expensed when incurred.

Cash

Cash is comprised of cash held with financial institutions.

Equipment and Leasehold Improvements

Equipment and Leasehold Improvements are stated at cost less accumulated amortization. Equipment and Leasehold Improvements are amortized over their estimated useful lives at the following rates and methods:

Office equipment	20%	declining balance method
Computer equipment	30%	declining balance method
Leasehold improvements	20%	declining balance method

The Organization regularly reviews its equipment and leasehold improvements to eliminate obsolete items. Government grants are treated as a reduction of equipment and leasehold improvements cost.

(continues)

ALBERTA LAMB PRODUCERS

Notes to Financial Statements

Year Ended August 31, 2019

1. SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Contributed Services

The operations of the Organization depend on both the contribution of time by volunteers and donated materials from various sources. The fair value of donated materials and services cannot be reasonably determined and are therefore not reflected in these financial statements.

Measurement Uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

2. CASH

	2019	2018
Unrestricted		
Cash	\$ 82,483	\$ 65,586
Internally Restricted		
Cash for producer education	30,423	30,423
Cash for SheepBytes	19,977	18,796
Cash for Sheep Centre	3,000	3,000
	<u>53,400</u>	<u>52,219</u>
Externally Restricted		
Cash for pregnancy research project grant	<u>58,687</u>	<u>143,703</u>
Grand Total	<u>\$ 194,570</u>	<u>\$ 261,508</u>

3. SHORT-TERM INVESTMENTS

Short-term investments represent guaranteed investment certificates that have maturity dates between February and March 2020 with interest rates between 0.35% and 2.35% (2018 - 0.55% to 1.90%).

ALBERTA LAMB PRODUCERS**Notes to Financial Statements****Year Ended August 31, 2019****4. EQUIPMENT AND LEASEHOLD IMPROVEMENTS**

	Cost	Accumulated amortization	2019 Net book value	2018 Net book value
Office equipment	\$ 4,494	\$ 4,494	\$ -	\$ 252
Computer equipment	3,715	3,715	-	-
Leasehold improvements	2,154	2,154	-	-
	<u>\$ 10,363</u>	<u>\$ 10,363</u>	<u>\$ -</u>	<u>\$ 252</u>

5. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

	2019	2018
Operations	\$ 10,358	\$ 8,702
Salaries	3,819	-
Goods and services tax	689	1,966
	<u>\$ 14,866</u>	<u>\$ 10,668</u>

6. DEFERRED CONTRIBUTIONS

Deferred contributions represent restricted operating funding received in the current year that is related to subsequent periods. The following is a summary of the changes for the period ending August 31:

	2019	2018
Balance, beginning of year	\$ 143,703	\$ 215,442
Contributions received	31,396	16,650
Recognized as revenue	(116,412)	(88,389)
Balance, end of year	<u>\$ 58,687</u>	<u>\$ 143,703</u>

Deferred contributions are comprised of:

Pregnancy research project	<u>\$ 58,687</u>	<u>\$ 143,703</u>
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ALBERTA LAMB PRODUCERS

Notes to Financial Statements

Year Ended August 31, 2019

7. INTERNALLY RESTRICTED NET ASSETS

The board of directors has internally restricted net assets for the following purposes:

	2019	2018
Producer Education	\$ 30,423	\$ 30,423
SheepBytes	19,977	18,796
Sheep Centre	3,000	3,000
	<u>\$ 53,400</u>	<u>\$ 52,219</u>

8. RELATED PARTY TRANSACTIONS

During the year, the Organization paid fees and reimbursed expenses to directors totaling \$24,089 (2018 - \$22,544).

These transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

9. COMMITMENT

In 2002, the Organization signed an agreement (along with other provincial sheep associations) which permits the Canadian Sheep Federation to administer the Canadian Sheep Identification Program. The purpose of this agreement is to govern the distribution and sale of approved tags to sheep producers across Canada. Alberta Lamb Producers has contracted with the Canadian Co-Operative Wool Growers Ltd. to act as exclusive distributor and agent of the approved tags in Alberta. The agreement is automatically renewed every year unless the contract is renegotiated or terminated by either party.

10. FINANCIAL INSTRUMENTS

The Organization is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the Organization's risk exposure and concentration as of August 31, 2019.

Credit Risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The Organization is exposed to credit risk from customers. In order to reduce its credit risk, the Organization reviews a new customer's credit history before extending credit and conducts regular reviews of its existing customers' credit performance. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information. The Organization has a significant number of customers which minimizes concentration of credit risk.

The corporation's accounts receivable are exposed to credit risk as the majority of receivables are from entities that conduct their business within the same industry.

11. COMPARATIVE FIGURES

Some of the comparative figures have been reclassified to conform to the current year's presentation.

Alberta Lamb Producers Operations Budget:				
excluding all external project funding			<u>Actual</u>	<u>Budget</u>
			<u>2019-20</u>	<u>2019-20</u>
Account	Item	Revenue		
4000	1	Check off - sheep		\$185,000.00
4005	2	Check off - wool		\$5,000.00
4105/15	3	Newsletter Advertising		\$14,000.00
4200	4	Recoveries		\$1,500.00
4900	5	Interest		\$1,700.00
4300	6	Manuals, programs and courses		\$0.00
4400	7	SheepBytes - ALP income		\$1,000.00
-	8	Transfer from reserves*		\$30,697.00
4700	9	AGM Meals		\$0.00
4410	10	AGM Sponsorship		\$5,000.00
	11	Refunds from Government		\$0.00
	12	Total		243,897.00
		Expenses		
7500		Advocacy		
7595	13	Industry support		\$6,500.00
7530	14	Industry liaison (govt & ind)		\$15,000.00
7550	15	Promotion		\$500.00
7560	16	Regional funds		\$3,500.00
7561	17	Provincial 4-H (was in regional funds 2018/19)		\$1,000.00
7565	18	Industry events - Symposium		\$0.00
8200	20	Calgary Stampede Sponsorship		\$1,000.00
	21	Plebiscite (new for 2019/20)		\$5,000.00
	22	Promotional Events (was in regional funds 2018/19)		\$1,000.00
8055	23	AFAC membership		\$1,000.00
7500	24	Total		\$ 34,500.00
8000		Extension		
8005	25	Newsletter		\$25,000.00
8010	26	Newsletter ads commission		\$2,650.00
8025	27	Industry Research		\$5,000.00
8500	28	SheepBytes ALP exp		\$200.00
8000	29	Total		\$ 32,850.00
9000		Operating Expenses		
-	30	Admin & communications		
9030	31	Admin		\$750.00
9025	32	Communications		\$5,500.00
9040	33	Website		\$5,500.00
9045/50	34	Service charges/penalties		\$0.00
9070	35	Office Supplies		\$1,750.00
	36	Office Equipment/I.T.		\$2,000.00
-	37	Total Admin & communications		\$15,500.00
9038	38	Staff Recruitment		\$0.00
	39	Capital Purchase		\$4,000.00
9005	40	Salaries & Wages		\$82,000.00
9005	41	Staff Devt		\$2,000.00
9010	42	Directors expenses		\$31,000.00
9007	43	Governance Training		\$6,000.00
9009	44	Strategic Planning		\$0.00
9015	45	Audit & Legal		\$9,500.00
9060	46	Insurance		\$2,547.00
9100	47	AGM meeting expenses		\$5,000.00
	48	Loss on disposal of assets		
	49	Amortization		
7000	50	Check off refunds		\$19,000.00
9000	52	Total		\$ 176,547.00
	53	Total expenses		\$ 243,897.00
	54	Excess of revenue over expenditures		\$ -

Changes to National Traceability - 2020

The proposed livestock traceability regulation amendments will align with livestock identification and traceability requirements already adopted by provincial and territorial governments. Some of the changes under the proposed amendments are:

- identification requirements for goat, farmed deer, and elk thereby broadening the scope of activities and animals that are subject to traceability requirements
- with some exemptions, the domestic movement of animals for all regulated species will be required to be reported
- the allowable time to report the movement or death of animals to the responsible administrator will be reduced to seven (7) days from 30 days
- certain information will be required to accompany a load of animals and/or animal carcasses being transported:

the format/media on which the information should be provided will not be prescribed within the Regulations, but could include paper or electronic forms

this federal requirement would not apply for species where similar provincial regulatory requirement already exist

to support transporters with compliance in provinces that do not currently require any movement documentation, a voluntary movement document template would be made available

- persons who own or have the care of livestock would be required to provide the premises identification number for the location where approved indicators are applied to their animals

should the animals be moved to a new location, outside of the farm operation, the premises identification number for the destination location would also need to be provided

a premises identified by a provincial or territorial government will not be required to be re-identified through the proposed federal Regulations

When are the proposed changes expected to come into effect

The proposed Regulations are expected to be published in winter or spring 2020. Following the publication of the proposed Regulations in Part I of the *Canada Gazette*, stakeholders will have 75 days to review and provide comment.

CFIA will review and consider all comments received prior to finalizing the regulation amendments and publishing them in Part II of the *Canada Gazette*. Once published in Part II of the *Canada Gazette*, the Regulations will be considered final and immediately come into force.