



Innisfail, March 17th, 2023

To all Alberta lamb producers,

We would first like to express our gratitude for the overwhelming positive response in your wish to partner with us building a strong future for the lamb industry in Western Canada.

We thought we would get support following the 2 producer meetings but not to the extent of the lamb availability we received from all of you. The negative impact of that positive response is that we had to refuse some of the offers made by some of you as we are now overbooked for our booking until end of year.

Our decision was made on this order of priority:

1. Contract producers to CLP-Sungold from last year
2. Producers that could supply us all year long to help with our planning and that supply us on a 1 to 1 basis (as many lambs March-August than September-February)
3. Producers from Alberta, Saskatchewan and then Manitoba

This is new for some of you but how the process works is that producers are providing availability, we review all offers and confirm then back to the producers the number of lambs we can commit to. Only then the contract is confirmed.

We will probably need some lambs between now and end of February 2024 but it will be on an as needed basis.

You can reach out to Cathy Krohn at c.krohn@westfinemeats.com or 403-588.6028 or myself at s.beausoleil@westfinemeats.com for any questions you may have regarding this letter.

Thanks again for your positive response.

Stephane Beausoleil
General Manager

Westfine Meats Inc, 4312 51 street, Innisfail, AB, T4G 1A3